



VigiLife™

Connected Health & Safety

Intelligent guardian technology built to save lives!



Zachary Kiehl, CEO & Co-Founder | (937) 606-4354 | zachary.kiehl@vigilife.com

VigiLife Background

With \$10M of funding over 6+ years, Aptima spun out VigiLife in 2020 as an independent startup to bring a real-time predictive health & wellness warning system to market.

2015 - 2020



Phase 1

SBIR Origins & Research



2021-2022



Phase 2

Commercial Launch



2023 - 2026



Phase 3

Scale & Growth

Since then, we've won the DDC's Startup of the Year award and the SoIn Innovation award as we work to fulfill our mission to protect and enrich the lives of those at risk!

Current Health & Safety Monitoring Systems are Reactive and Impersonal

An organization's most important asset is undoubtedly its people, yet most enterprises lack the technology to effectively quantify acute and chronic health and safety risks, which hurts the bottom line and morale



7,500

global daily deaths due to unsafe and unhealthy working conditions

~85%

of serious injuries and accidents are attributed to human error or negligence

\$250B

is spent annually in the US on job-related injuries, illnesses, & fatalities

\$44k

of average cost to employer per medically consulted injury

68%

of workers globally do not feel completely safe working in their employer's buildings (post-Covid)

A worker wearing a blue hard hat and a high-visibility yellow safety vest stands with their back to the camera, looking out over an industrial facility. The sun is setting in the background, creating a warm, orange glow. The worker is wearing a plaid shirt and dark pants. The industrial facility in the background features various structures, including tall chimneys and buildings. In the bottom left corner, there is a faint blue geometric pattern consisting of interconnected lines forming a hexagonal shape.

There is a dire need for solutions that can simultaneously **optimize health and safety** while **enabling teams to do more with less**

SafeGuard®

Intelligent Guardian for Personalized and Predictive Health & Safety Risk Assessment



MODERN. SECURE. SCALABLE.

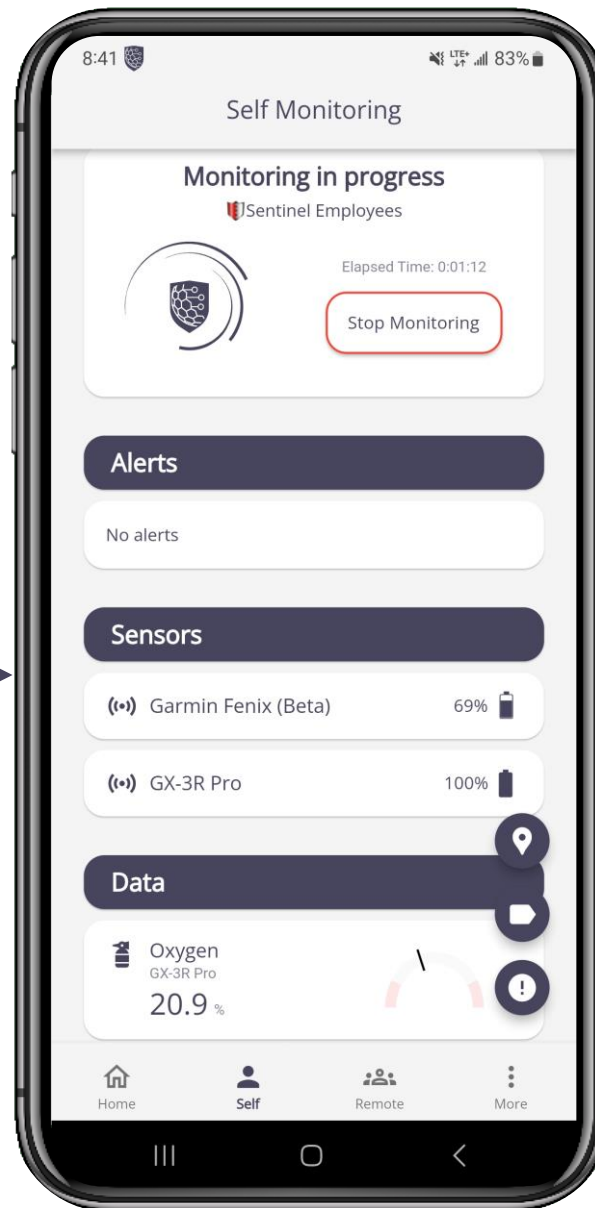
Sensors

API Data Streams
(e.g., Weather, AQI)

Wearable Sensors



Analytics

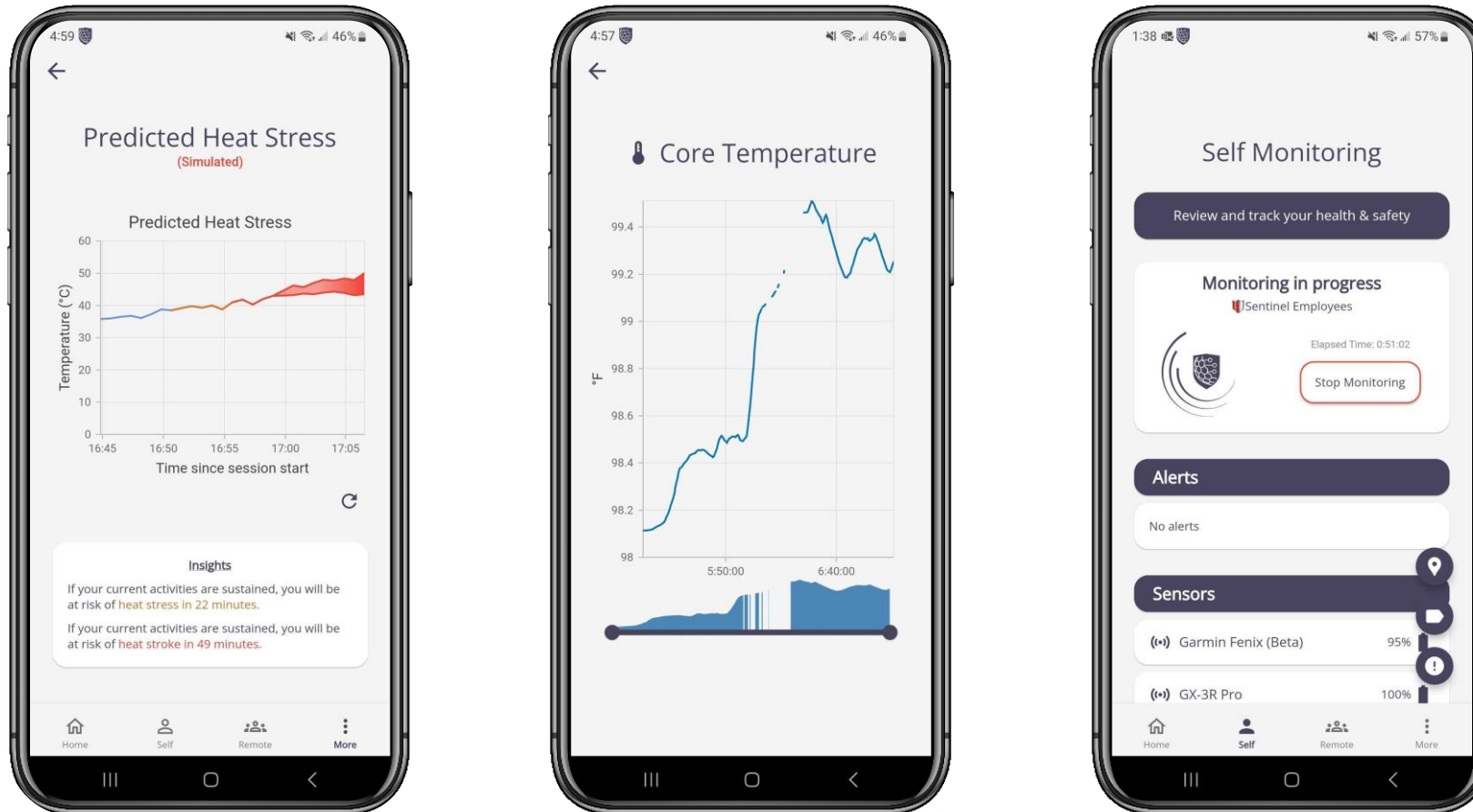


Insights





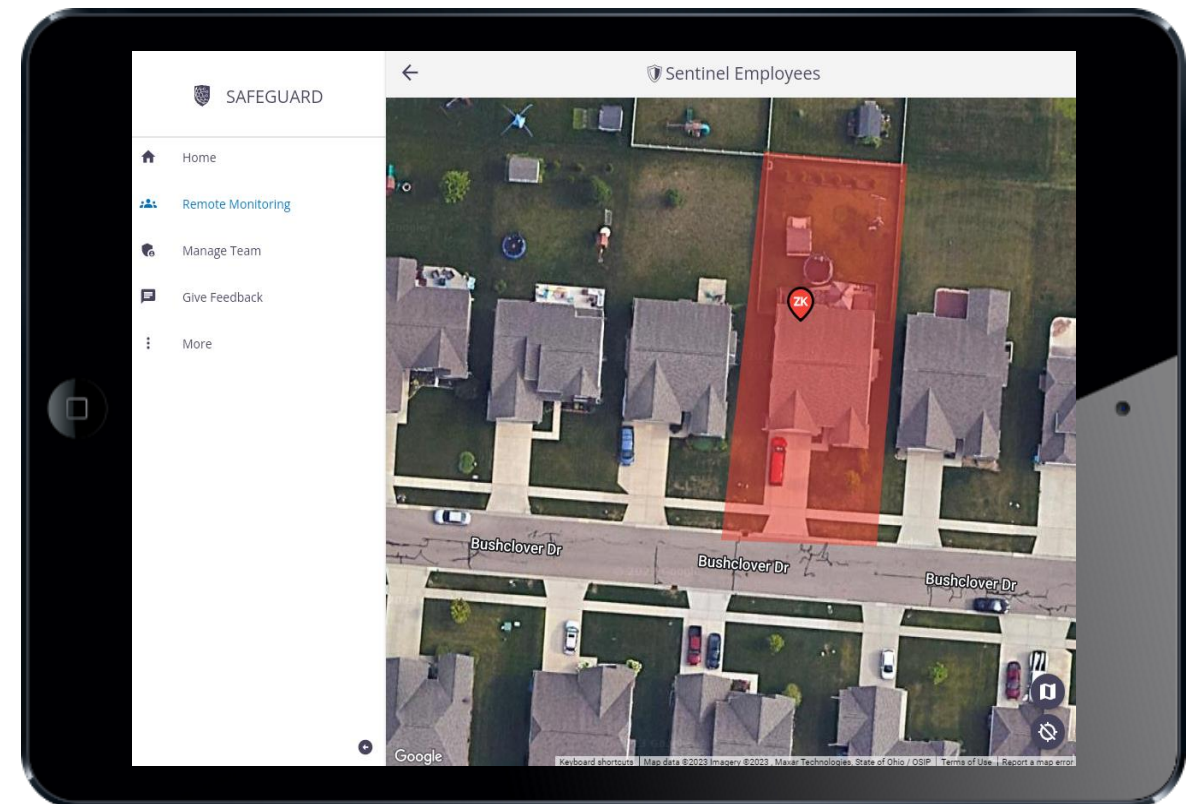
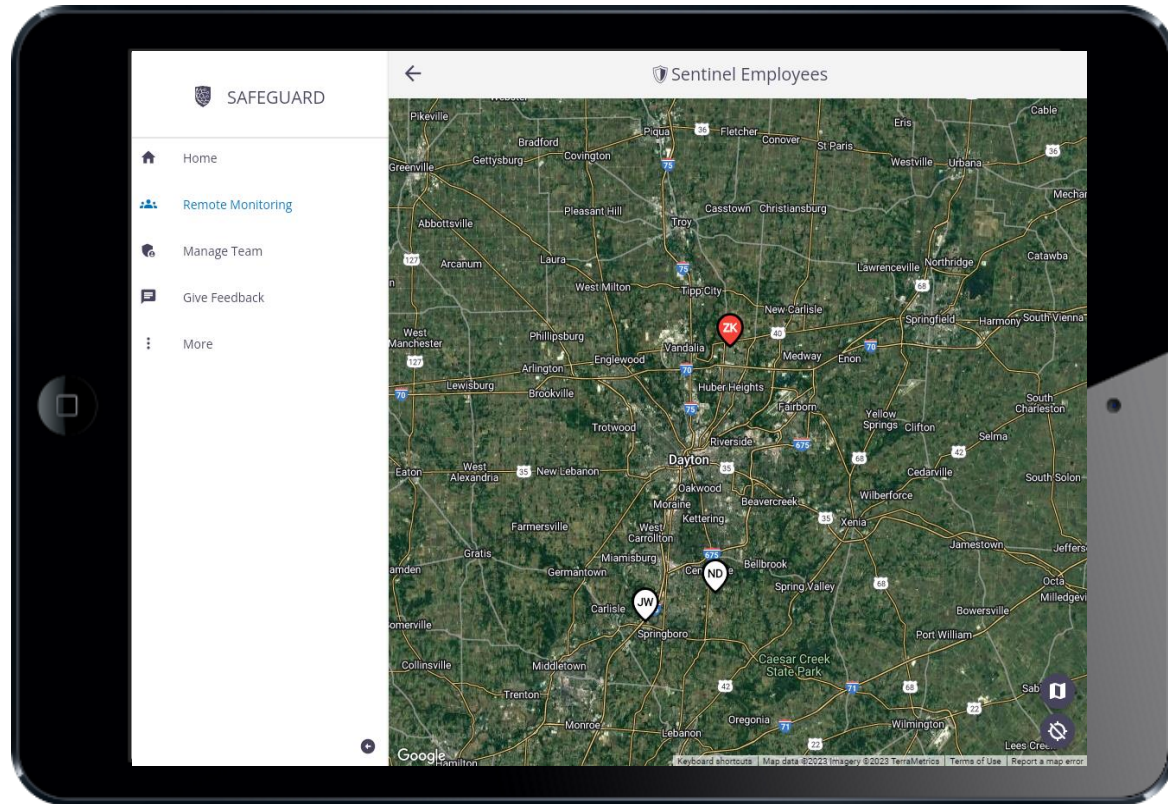
User View



SafeGuard empowers users to better understand their health, safety, and the environment around them



Guardian View



SafeGuard's cross-platform capability allows for live viewing of data across a range of end-user devices and operating systems



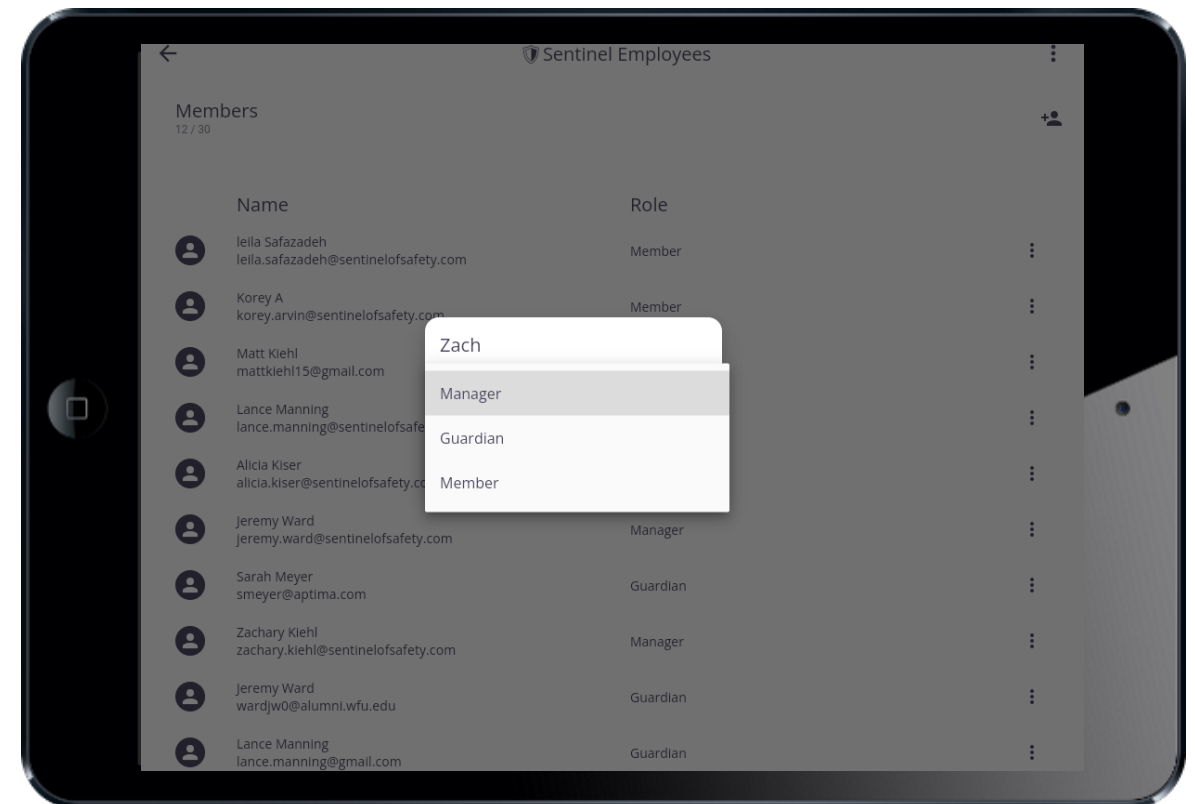
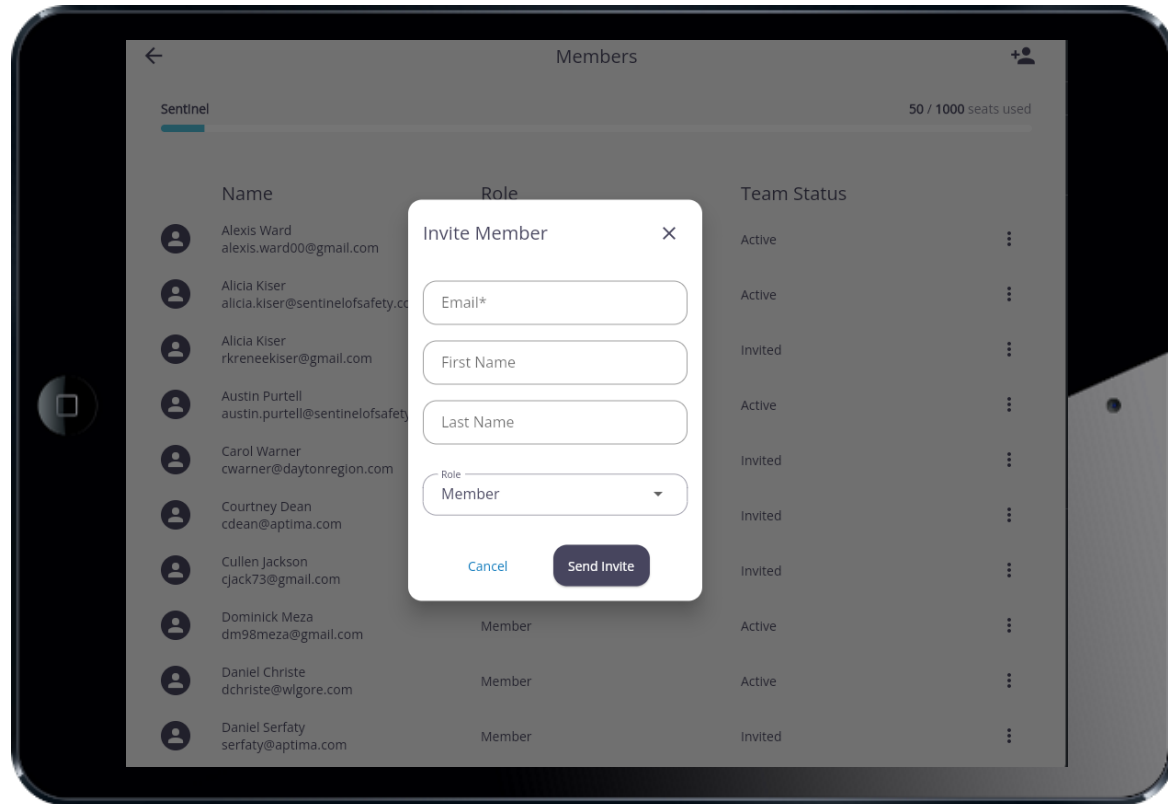
Guardian View Continued



SafeGuard provides customizable real-time alerts and longitudinal insights to users, guardians, and management

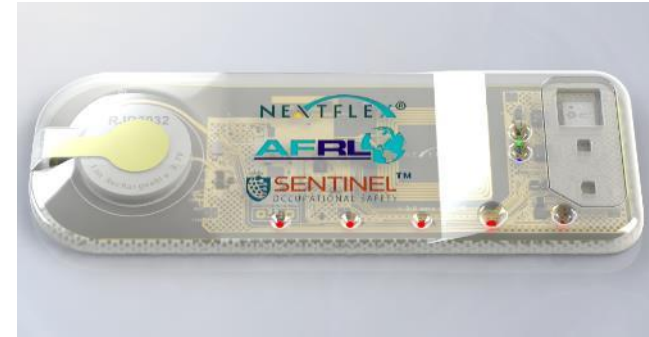


Manager View



SafeGuard seamlessly manages roles and permissions to ensure that sensitive data is only shared with individuals with the appropriate level of access

Open-Architecture Approach



SafeGuard's open architecture allows for the selection of the right sensor(s) for the job at hand, including devices that soliders are likely already wearing (e.g., Apple Watch, Garmin).

Holistic Measurements



Health

Heart Rate
Respiration
Skin & Core Temp
Oxygen Saturation
Motion Level



Environmental

Toxic Gases
Temp & Humidity
Noise Exposure
Ionizing Radiation
Weather



Locational

GPS
Geofencing
Muster/Evacuation
Step Count
Assigned Location



Behavioral

Time on Task
Fall Detection
Exertion
Posture
Help Requests

Personalized & Preventative Insights



Competing solutions are either “single point” and solve a partial set of needs or costly and cumbersome platforms that struggle to interface with the latest innovations.

Use Case 1: Heat Stress



Solution

SafeGuard's heat stress monitoring capability provides proactive intervention and real-time alerting

Background



A production technician finishes a shift that required them to work outdoors for 12+ hours in a hot and humid environment

Problem



Technician collapses on his way to the parking lot and is found by a colleague with a body temperature of 107 degrees

Outcome



Worker dies the next day after core body temperature rose to 108 degrees on the way to the hospital

Use Case 2: Confined Space Fatality



Solution

SafeGuard's personal O₂ atmospheric/chemical sensor alerts worker prior to collapse and death

Background



Maintenance worker inspects an infrequently opened confined space. O₂ levels at the entry hatch appear normal.

Problem



Corrosion in the space has reduced O₂ to critical levels. Worker collapses in the bottom of the space.

Outcome



2 workers fatalities from asphyxiation, \$550k in regulatory fines, and a tarnished safety reputation

Use Case 3: Lone Worker Collapse



Solution

SafeGuard's wearable voltage sensors (under development) and physio monitoring alerts prior to or immediately following worker collapse

Background



Working alone and at night, a repair technician responds to a reported outage

Problem



Proper procedure is not followed, and the technician is found unconscious nearly 1 hour later after electrocution from a shared utility pole

Outcome



Worker is transported to hospital and succumbed to his injuries and dies; investigation and litigation pending

Use Case 4: Technician Entrapment



Solution

SafeGuard's wearable chemical sensors and physiological monitoring alerts as technician is pinned and unable to call for help

Background



Short-staffed maintenance crew assigns a lone technician to repair machinery in a manufacturing environment

Problem



Worker is in a hurry and proper protocol is not followed. Worker becomes pinned by machinery and is not found for several minutes.

Outcome



Worker dies from sustained injuries, \$70k in OSHA fines, a tarnished reputation, and an ongoing lawsuit

Use Case 5: Chronic Exposure



Solution

SafeGuard's noise exposure and location tracking log exposure and worker location, preventing NIHL and litigation

Background



Unionized workforce is required to operate in areas with high levels of noise (i.e., > 90 dBA TWA).

Problem



Hearing protection is provided but compliance and exposure is not systematically tracked. Employer is sued.

Outcome



Multiple individuals with partial NIHL and tinnitus; lawsuit with 7-figure settlement.

DoD-Level Privacy & Security

SafeGuard's DoD origin provides a secure, compliant, and flexible basis to customize security and privacy controls as needed



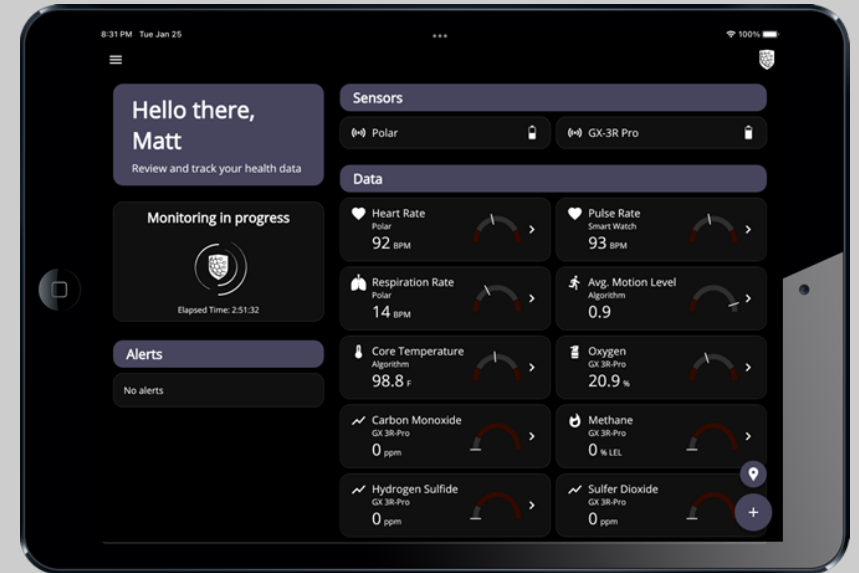
**Data & Profile
Anonymization**



**Customized
Data Deletion**



**Data Encryption
& Isolation**



FedRAMP



Our Business Model: Safety as a Service®

SafeGuard's tiered SaaS model provides a diverse set of personalized human assessment and protection features at an affordable cost



SafeGuard's entry-level offering starts at just \$25/month

Case Studies: Real-time Health & Safety Monitoring



Who: LASD & USCG MRST
Where: Platform Edith, CA



Who: Boeing Fire, EMS, & EHS
Where: Willcox Playa, AZ



Who: HazMatOhio Client
Where: Somewhere in OH



Who: USAF Aircraft Mechanics
Where: WR and MacDill AFB

Ongoing or Planned Pilots with Large Enterprises



Who: Exxon Mobile
Where: Baton Rouge, LA



Who: DHS - CBP
Where: Several Locations



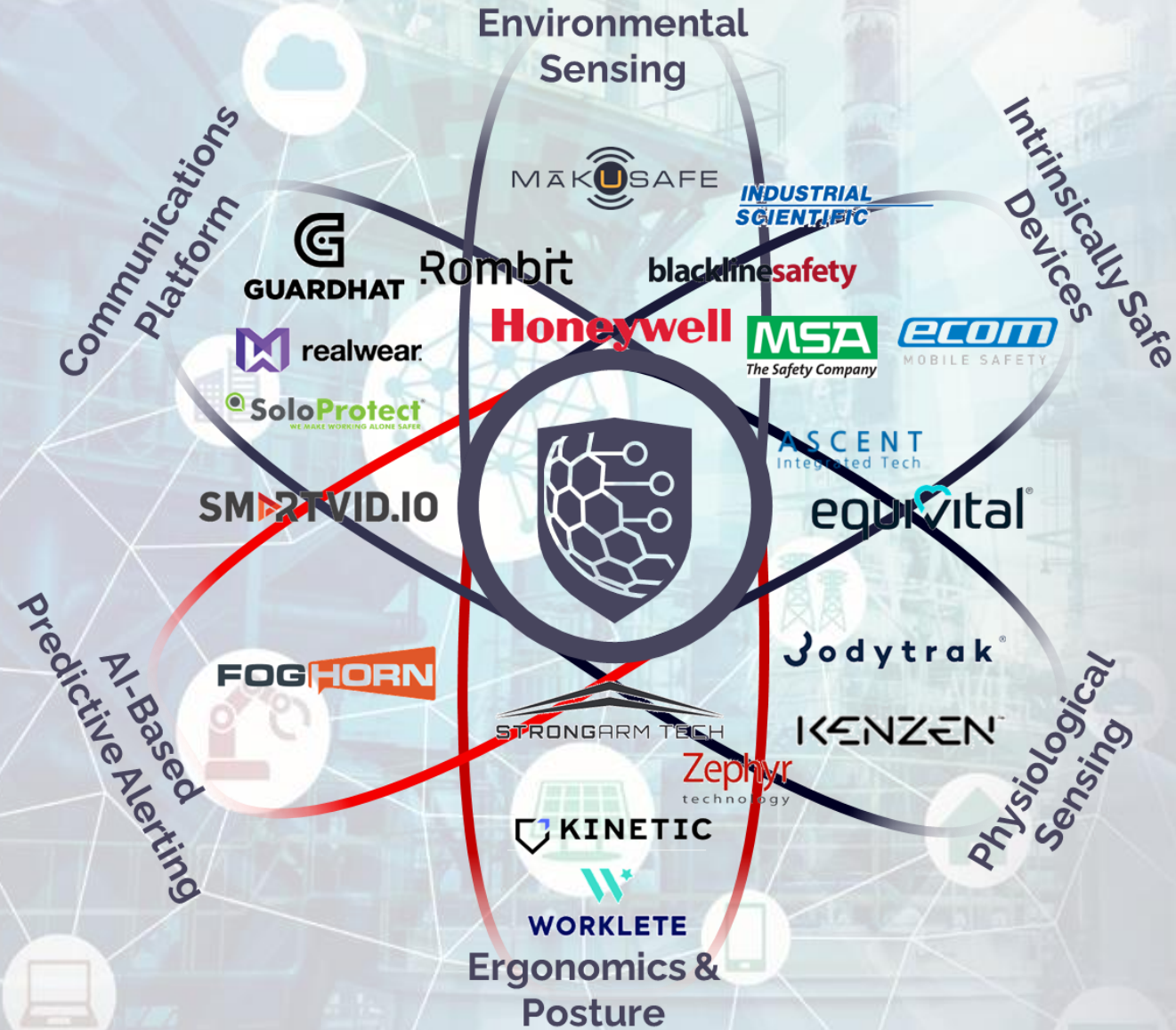
Who: Amazon Delivery Drivers
Where: Multiple Locations



Who: RO Construction
Where: Multiple Locations in TX



Why SafeGuard?



Open architecture

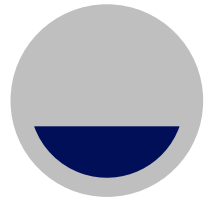


DoD privacy and security

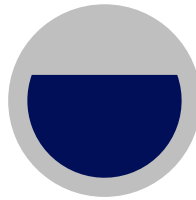
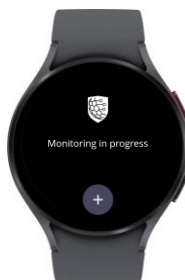


Mobile & scalable solution

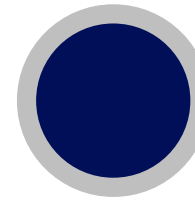
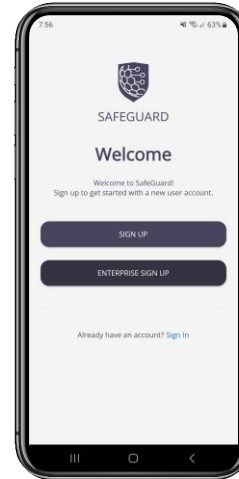
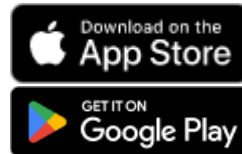
Our Ask: Pilot Program



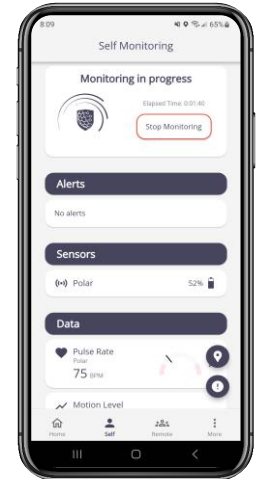
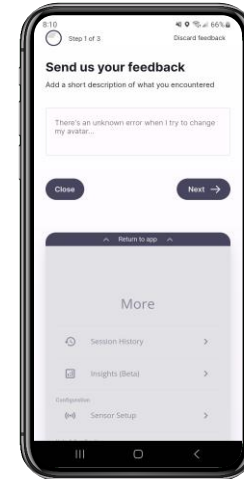
Identification of users
and sensor selection



Account creation and
SafeGuard user onboarding



Continuous monitoring
and feedback



Scaling with your Enterprise





VigiLife™

Connected Health & Safety

Zachary Kiehl

CEO & Cofounder

zachary.kiehl@vigilife.com